

B I O G R A P H Y



The founder and owner of Jefferson Matthews Wealth Solutions is Mr. Al Jefferson Ruffin, Jr. AJ prides himself on assisting his clients in accomplishing all of their financial goals. He spent more than 10 years as a successful and accomplished financial advisor with New York Life. AJ has been recognized nationally as one of the top advisors in his profession. He is a current member of the National Association of Insurance and Financial Advisors (NAIFA), Court Of The Table, and Million Dollar Round Table (MDRT). AJ has been recognized by NAIFA as one of the top advisors under 40 for the last 4 years. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business.

AJ passionately focuses on providing comprehensive wealth management advice to individuals from various walks of life. He works with high net worth individuals, professionals, families and business owners all to achieve their financial goals. He has streamlined the process at Jefferson Matthews in order to accomplish these goals as seamlessly as possible for the client.

Being a former football player at Auburn University, AJ is competitive and driven. He always works to give his clients the best advice and service possible. His degree in finance in conjunction with his previous finance positions and 9 years of experience with Jefferson Matthews Wealth Solutions further improve AJ's ability to assist his clients with the best opportunities suited for their specific financial situations and needs. He works to develop relationships with his clients and understand exactly what their needs are in order to achieve the financial goals they need to attain.

Aside from his passion for working with people to achieve their financial goals, AJ is very involved in the community. AJ assists with a local little league football team, and he also mentors teenagers and young adults who have an interest in pursuing a career in financial wealth management. He speaks at schools to inspire youth and at other venues on financial wealth. AJ enjoys spending time with his wife, Kierston, as well as in his home town riding his horses, riding the tractor and spending time with friends and family.

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